



## Field Application Scientist (Med/Biotech Industry) (m/w/d)

### Company Overview:

NVision is a quantum biotech startup based in Ulm, Germany, with Tier 1 investors from Silicon Valley and Europe.

We are developing a groundbreaking hyperpolarized  $^{13}\text{C}$  polarizer technology that enables MRI-based imaging of real-time metabolism in the body. This innovation holds immense potential for research and clinical applications across oncology, cardiology, neurology, and beyond. Our technology is designed to be fast, reliable, and fully automated, making the polarization process highly scalable for large-scale studies. What we are building is both complex and fascinating, with the power to drive transformative advancements in medical imaging and diagnostics.

Our company brings together expertise in physics, chemistry, engineering, and medicine and we are collaborating with KOL scientists and clinicians from top medical and research centers such as Memorial Sloan Kettering in New York, MD Anderson in Texas, Technical University of Munich, Cambridge University in the UK and more.

We offer a dynamic international working environment, with immense room for growth, that encourages personal initiative and open communication.

### Job Description:

We are searching for a motivated Field Application Scientist (m/w/d) with a scientific background in MRI science or MRI applications.

In this role, you will work alongside the customer success, service and product teams, and play a crucial role in providing technical and scientific expertise to our customers. You will be responsible for effectively conveying the scientific principles, applications, and benefits of our product to customers to drive product adoption and customer satisfaction.

### Responsibilities:

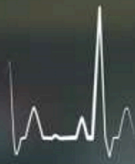
- **Customer Success / User Experimental Support:**
  - Develop a deep understanding of the scientific principles and applications of our product.



- Train and support customers in implementing and optimizing our product and their protocols for their unique applications and experiments.
- Serve as the main point of contact with our users for any scientific and technological issue.
- **Community Support and Training**
  - Participate in initiatives for supporting the community in developing new applications and running optimized experiments, such as: community platform and user forum, repositories of educational material, educational workshops and training.
- **Feedback and Improvement:**
  - Identify and address customer needs and challenges by actively engaging with them, collecting feedback on product performance, features, and improvement opportunities.
  - Collaborate closely with both the product and customer success teams to relay customer feedback, fostering collaborative efforts to enhance and develop the product.
- **Customer Engagement:**
  - Participate in scientific conferences, engage with clinicians and scientists and provide product information

### Requirements:

- Ph.D. in medical physics or a related field, with a background in MRI.
- Hands-on experience in running preclinical or clinical MRI studies, that were published in a peer-reviewed journal. Experience in Hyperpolarized  $^{13}\text{C}$  is a plus.
- Excellent communication and presentation skills, with the ability to convey complex technical information in a clear and understandable manner.



- Customer-facing mentality, with a proactive, empathic and customer-centric approach to interactions, communications, and relationships with our customers. Prior experience in a customer-facing role is a plus.
- Ability to work independently and as part of a team, managing time and priorities effectively.
- Ability to work collaboratively and openly in a cross-functional team environment.
- Self-motivated, detail-oriented, and adaptable to evolving business needs.
- English proficiency. Additional language skills are a plus.
- Willingness to travel 50% and engage with customers on-site as needed.

#### Offer:

- Competitive compensation, based on base salary and stock options
- Fully remote from anywhere in North America or Europe.
- Key role in a highly advanced and fast-growing startup company
- Ample opportunity for personal initiatives, openness to new ideas and room for considerable personal impact
- Impactful product promoting better understanding and treatment of disease
- International and dynamic team, from over 20 different nationalities
- Enjoyable work atmosphere with an open-door and open communications mentality
- Indefinite employment contract, providing stability and long-term career growth opportunities
- 30 vacation days & much more.

#### Your application

Join us in making a difference! Submit your application to be considered for this exciting opportunity.

**Emilija Stojanovska**

Sr. Talent Acquisition Manager

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